# THE SELECT PLAN IS A WIN, WIN, WIN FOR SOUTHERN CALIFORNIA

HealthCare Partners Los Angeles County

- Scripps Health
  San Diego County
- St. Joseph Hoag Health Orange County



The results are in, and they speak for themselves. With the rollout of the Select plan in Orange County, we improved access, quality and affordability for clients and customers, while helping make the health care experience simpler. In addition to Orange County, we are excited to offer the Select plan in Los Angeles and San Diego Counties as we continue to help clients reduce costs and engage customers in their health. We think you will want to take a closer look.

Since the 2015 rollout of the Select plan in Orange County, we have found our clients are saving.



SAVING TIME



SAVING MONEY



WHILE HELPING EMPLOYEES IMPROVE THEIR HEALTH

Here are some of the results:







The medical clinical management savings on the Select plan are almost



Employees on the Select plan are

27.2%

less expensive than employees on the full HMO offering.



Pharmacy spend is

**28.4**%<sup>2</sup>

below the PMPY cost for the full HMO offering.



8.3%

fewer emergency room visits than the full HMO offering.

- 1. Data identified is for the St. Joseph Hoag Health Select plan. Figures based on incurred claims of the 2016 full calendar year for the Select plan sold in Orange County; seven clients with multiple plans offerings; 44,919 total members, 55.2% Select plan, 33.5% Full Network, 5% HSA, 6.3% OAP. Run out claims paid through 03/31/2017. Individual client results will vary.
- 2. Based on Cigna CAP (Consultative Analytics Platform) reporting, assessed May 2017 for 2016 for St. Joseph Hoag Health Select plans. Individual client/customer results will vary.
- 3. As measured May 2017 using Milliman's MedInsight platform for St. Joseph Hoag Health Select plans. Individual client results will vary.



In collaboration with: HealthCare Partners Scripps Health St. Joseph Hoag Health

## What makes the Select plan offering different?

# With the Select plan, we align with providers to offer:



- A collaboration that promotes healthier outcomes and positive results.
- Increased accountability that helps drive targeted results.
- Multiyear price predictability.<sup>4</sup>

#### By working closely with you, our unique alliances provide:



- Innovative local solutions to help reduce costs and increase employee satisfaction.
- Reporting that provides transparency, analytics and intervention management to reduce overall health risks, close gaps-in-care and improve affordability.
- The opportunity to work with a collaborative payer and provider to address employee needs.

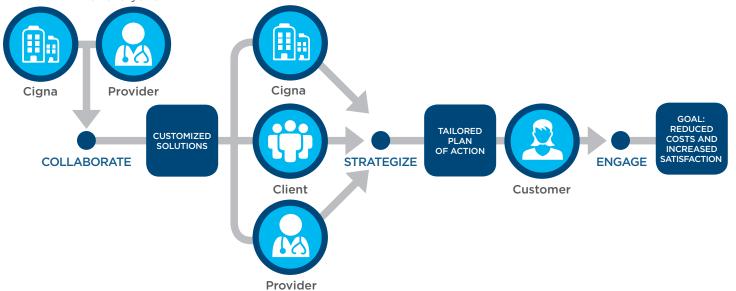
#### In addition, employees receive:



- ➤ The choice of one of three well-recognized provider systems<sup>5</sup>; HealthCare Partners, a DaVita Medical Group, Scripps Health or St. Joseph Hoag Health.
- An alliance with hundreds of providers<sup>6</sup>, focused on quality primary and specialty care for the local population.
- ▶ Benefit and wellness strategies, coaching programs and more.

## Choose the Select plan, your choice for savings and enhancements.

Working together, we plan and rollout the solutions you are looking for to meet the unique needs of employees, while aiming to increase satisfaction and improve service. With the Select plan and access to one of the three networks, it's a win-win-win for everyone!





For more information on the Southern California Select plan call 855.210.5765 or visit Cigna.com/socalsolutions



In collaboration with: HealthCare Partners Scripps Health St. Joseph Hoag Health

Offered by: Cigna HealthCare of California, Inc.

4. Percentage may vary, multiyear pricing dependent on plan offering selection. 5. "About CAPG's National Standards of Excellence™ Survey" CAPG Standards of Excellence. http://www.capg. org/modules/showdocument.aspx?documentid=2857. Accessed, 3/13/17. Scripps La Jolla Hospitals and Clinics Nationally Ranked in 7 Specialties. http://health.usnews.com/best-hospitals/area/ca/scripps-la-jolla-hospitals-and-clinics-6931130. U.S. News. Accessed 5/1/17. "Heritage Medical Group Honored with Prestigious Award for Excellence in Health Care." https://www.stjhs.org/healthcalling/2016/october/heritage-medical-group-honored-with-prestigious-/. Health Calling. St. Joseph Health. Web, 10/18/2016. Accessed, 6/6/2017. 6. Data of January 2017, subject to change.

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